



Subin Khullar

Principal Consultant – AI, Patent Intelligence & Deep-Tech IP Strategy

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Strategic Intellectual Property and Patent Consulting leader with 15+ years of expertise in AI-powered patent intelligence, enterprise IP modernization, deep-tech innovation strategy, patent drafting, prosecution, portfolio analytics, and multinational consulting engagements. Registered Indian Patent Agent with extensive experience supporting Fortune 500 technology companies across AI/ML, Generative AI, Quantum Computing, SaaS, Telecom, Blockchain, Autonomous Vehicles, and emerging technologies.

Recognized for delivering high-value patent portfolios, driving innovation commercialization, optimizing IP workflows using AI tools, and leading global consulting engagements involving patent analytics, portfolio monetization, technology landscaping, and strategic advisory.

PROFESSIONAL SUMMARY

- 15+ years of expertise in Intellectual Property Consulting, Patent Drafting, Prosecution, Patent Intelligence & Innovation Strategy
- Drafted and reviewed **500+ US/IN patent applications** and **100+ office action responses** across US, EP & IN jurisdictions
- Specialized in **AI-powered patent intelligence, enterprise IP modernization, portfolio monetization, innovation advisory & strategic consulting engagements**
- Extensive domain expertise in **AI/ML, Generative AI, LLMs, Quantum Computing, SaaS, Blockchain, IoT, Telecom (3G/4G/5G), Autonomous Vehicles, ADAS & Cloud Technologies**
- Led cross-functional teams of patent professionals and SMEs for global deep-tech clients and Fortune 500 enterprises
- Improved workflow efficiency by **25-30%** using AI tools, prompt engineering, and Agentic AI frameworks
- Strong expertise in patent portfolio analysis, innovation scouting, patent landscapes, competitive intelligence, claim charting & licensing support
- Proven ability to translate highly complex technical inventions into commercially aligned, defensible, high-allowance-rate patent applications
- Experienced in leading multinational consulting engagements involving IP strategy, innovation commercialization, and portfolio optimization
- Recognized as **Star Performer H1 2025** for exceptional patent quality and client delivery excellence

SKILLS

Technical Skills: AI/ML & Generative AI, Large Language Models (LLMs), Prompt Engineering & Agentic AI, Quantum Computing & Quantum ML, Telecom (3G/4G/5G), SaaS & Cloud Technologies, Blockchain & Web3, IoT & Connected Systems, Patent Research Platforms: Orbit, Patseer, Derwent, Espacenet, Python, C#.Net, Java

Core Competencies: AI-Powered Patent Intelligence, Enterprise IP Modernization, Patent Drafting & Prosecution, Patent Portfolio Monetization, Strategic Innovation Advisory, Patent Portfolio Analysis, Technology Landscape Analysis, Innovation Scouting, Competitive Intelligence, Claim Charting & Licensing Support, Patentability & Invalidity Analysis, Invention Harvesting, IP Consulting & Advisory, Cross-functional Leadership, Multinational Client Engagement Management

Soft Skills: Strategic Thinking, Stakeholder Management, Team Leadership, Executive Communication, Problem Solving, Client Relationship Management, Innovation Consulting, Analytical Thinking

WORK EXPERIENCE

Principal Consultant – Intellectual Property & R&D (Hi-Tech)

Mar 2026 - Present

Evalueserve (Gurugram, Haryana, India)

- Leading strategic IP consulting engagements focused on AI-powered patent intelligence, patent portfolio optimization, and enterprise IP modernization
- Managing a team of 10 subject matter experts delivering high-quality US patent drafting, prosecution support, and patent analytics
- Driving innovation advisory engagements for Fortune 500 and multinational technology clients across deep-tech domains
- Advising clients on portfolio monetization, invention harvesting, claim strategy, patentability analysis, and licensing support
- Leveraging AI tools, LLMs, prompt engineering, and workflow automation to improve drafting quality and operational efficiency
- Collaborating with inventors, in-house counsel, R&D teams, and executive stakeholders for end-to-end IP strategy execution

Senior Consultant – Intellectual Property & R&D (Hi-Tech)

Mar 2023 - Feb 2026

Evalueserve (Gurugram, Haryana, India)

- Led end-to-end patent drafting strategy for AI/ML, Quantum Computing, SaaS, Telecom, Cloud, Autonomous Vehicles & Deep-Tech portfolios
- Managed global consulting engagements involving patent analytics, innovation scouting, portfolio analysis & technology landscapes
- Mentored patent professionals on claim strategy, drafting quality, client communication, and prosecution workflows
- Conducted patentability searches, invalidity analysis, competitive intelligence, and licensing support engagements
- Established prior-art-driven drafting methodologies to improve patent allowance quality and prosecution timelines
- Built strong relationships with Fortune 500 in-house counsel and R&D leadership teams

Consultant / Manager / Assistant Manager – Intellectual Property & R&D

Feb 2017 - Feb 2023

Evalueserve (Gurugram, Haryana, India)

Promoted from Assistant Manager to Manager to Consultant

- Drafted and reviewed US patent applications and office action responses across software, AI, cloud, telecom, blockchain, IoT, automotive & deep-tech sectors
- Conducted patent portfolio analysis, patent landscapes, claim charting, novelty searches & invalidity analysis
- Managed project scoping, effort estimation, quality assurance, and client delivery operations
- Supported innovation management initiatives and enterprise IP strategy development
- Handled cross-functional coordination between inventors, attorneys, analysts, and global stakeholders
- Delivered strategic insights for patent licensing, commercialization, and portfolio monetization initiatives

Senior Research Associate / Research Associate - Intellectual Property

Apr 2011 - Jan 2017

Evalueserve (Gurugram, Haryana, India)

Promoted from Research Associate to Senior Research Associate

- Conducted patent drafting, prior art searches, patent landscape analysis, and portfolio analysis across telecom, multimedia, image processing, encryption, cloud computing, and software technologies
- Executed patent licensing support, claim charting, and commercialization analysis for global technology clients
- Supported patent prosecution, innovation scouting, and IP strategy development initiatives
- Performed competitive intelligence studies and technology assessment projects across emerging technology domains
- Contributed to strategic patent research and analytics for multinational technology portfolios

Software Engineer

Nov 2010 - Mar 2011

Calibrated Healthcare Systems (Gurugram, Haryana, India)

- Developed healthcare claim form coding software using C#.Net, Silverlight & MVVM architecture
- Supported software development and technical implementation initiatives

EDUCATION

Master of Technology – Software Systems (Data Analytics)

BITS Pilani WILP, Pilani, Rajasthan

(Jul 2021 - May 2023)

PGDM – Finance

Institute of Management Technology (IMT), Ghaziabad, India

(Jul 2013 - May 2015)

PG Diploma in Intellectual Property Rights

IGNOU, Delhi, India

(Jul 2011 - May 2012)

Bachelor of Technology – Information Technology

Bharati Vidyapeeth's College of Engineering, Delhi, India

(Jul 2006 - May 2010)

ACHIEVEMENTS

- Successfully drafted/reviewed **500+ US/IN patent applications** for Fortune 500 enterprises
- Delivered **100+ office action responses** across US patent prosecution matters
- Improved IP workflow efficiency by 25–30% using AI tools and prompt engineering methodologies

- Large number of drafted patents granted with minimal or first-office-action prosecution
- Recognized as **Star Performer H1 2025** at Evalueserve
- Recipient of **You Make a Difference Award, Power of One Award, and Made My Day Award**
- Led and mentored teams of up to 10 IP professionals across multinational consulting engagements
- Built strong strategic relationships with global R&D leaders, inventors, and in-house counsel
- Published author of 4 books and recognized thought leader in deep-tech patent strategy

Certifications

- **Registered Indian Patent Agent** (Government of India (IN/PA-4293))
- **Designing Agentic AI Products (No code required)**
- **Generative AI & Prompt Engineering Certifications**
- **LTE (4G) Professional Certification** (Cognitel)
- **Office Action Response Certification – Prof. Joseph Barich Methodology**
- **WIPO ADR Young Member** (World Intellectual Property Organization)
- **Leadership & Manager Development Programs** (Evalueserve)
- **Patent Drafting & Prosecution Certifications**

Hobbies

Writing Books & Poetry, Reading on AI, Innovation & Technology, Blogging on Patent Law & IP Strategy, Thought Leadership, and Content Creation

LANGUAGES

English (Professional Proficiency), Hindi (Native Proficiency)

Additional Information

- Registered Indian Patent Agent (IN/PA-4293)
- Published Author of 4 Books: Product-I-Witty, Wisdom in Verse, Echo Duniya, and Protocol of Echoes
- Active contributor on LinkedIn with 3200+ followers in IP, AI & Deep-Tech domains
- Strong expertise in AI-assisted patent workflows, prompt engineering, and innovation consulting
- Experienced in handling multinational consulting engagements for Fortune 500 technology enterprises